

### DATASHEET

# Cygilant Alliance Program

The Cygilant Alliance Program offers MSPs and VARs unparalleled opportunities to grow their portfolio of security services and generate additional revenue.



For more information or to request a demo, visit **www.cygilant.com** 

Cygilant delivers industry-leading services that combine the expertise of our certified Cygilant security analysts along with proven processes based on industry best practices and best-of-breed technologies to meet your customers' IT security and compliance objectives.

The Cygilant Alliance Program is designed to help you succeed. Our all-inclusive, transparent subscription-based pricing allows you to generate new, recurring revenue streams. We offer the expert assistance of our own sales organization to help position and present our services to your customers. In addition, you will gain access to our Partner Portal that features easy deal registration and co-branded materials, and other resources to assist in building your success.

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### **Key Benefits**



#### **EXPAND SERVICES**

Drive additional revenue and complement your existing security and compliance offerings



#### **START QUICKLY**

Get started quickly with no investment or minimum upfront revenue commitment required



#### **GENERATE RECURRING REVENUE**

Enjoy predictable recurring revenue through our affordable subscriptionbased licensing model

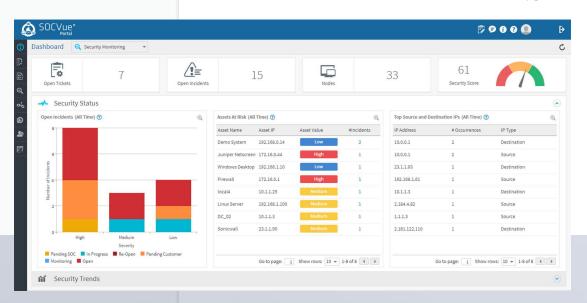


#### **GROW PIPELINE**

Develop pipeline with sales enablement and co-branded marketing materials

### **About Cygilant's SOCVue Service**

The SOCVue® hybrid security-as-a-service offerings complement other networking and security solutions in place and provide incident details including cause, impact, and recommended remediation guidance. With SOCVue, you no longer need to dig through thousands of security events or analyze raw log files to determine what is happening on the clients' network and what to do about it. This information is centralized and presented in our simple-to-use, multi-tenant SOCVue Portal, which Partners can access to view all relevant customer data and interface with Cygilant's SOC team.



Access your security monitoring data anytime, anywhere, with the SOCVue Portal.

- With Cygilant's Alliance Program You Will:
- Benefit from deal registration and protection
- Meet your customer's specific needs and environment with customized deployment
- Gain visibility into clients' realtime security status through Cygilant's multi-tenant portal
- Deliver the best possible customer experience through comanagement of service

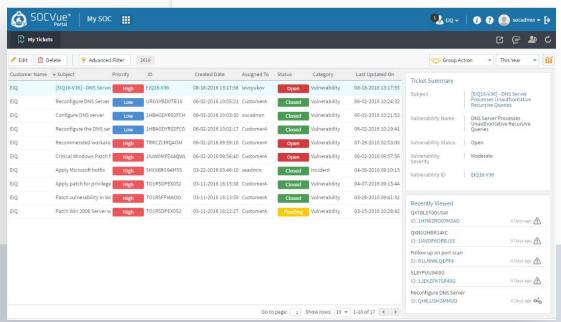


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### **Cygilant's Approach**

Over the past 15 years, Cygilant has deployed its security platform in a variety of environments, from SME to Enterprise. We understand the challenges these organizations face managing, maintaining, and getting actionable data from Log Management/SIEM, vulnerability management, and patch management solutions on an ongoing basis. That's why we created our SOCVue services.

Today, we help organizations implement proactive security programs based on industry best practices and provide continuous security monitoring, threat detection, compliance automation, vulnerability management, and patch management, all at a fraction of the cost of alternate solutions.



Use the SOCVue Portal to see what is happening in your IT environment, including cause, severity level, affected systems, impact, and remediation guidance.

## **About Cygilant**

Cygilant, a pioneer in **hybrid security as a service**, is transforming how mid-market organizations build enterprise-class security programs. Acting as an extension of our customers' IT teams, Cygilant provides continuous security operations based on best-of-breed technology at a fraction of the cost of alternate solutions. Cygilant is a trusted advisor to organizations that need to improve their IT security and compliance posture and protect against cyber threats and vulnerabilities.

AICPA
SOC
aicpa org/soc4so
aicpa org/soc

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